



A unique passion for chemistry, a clear focus on customer needs, and perfect production processes—that's Bussetti. 1,000 customers in 90 countries all over the world rely on defoamers, release agents, emulsifiers, and auxiliaries designed for applications in the biotechnology, pulp & paper, wood-based material, leather, textile care and architectural coatings& building materials industries. The Austrian family-run business was established in 1930 and still has its headquarters in Vienna's Hernals district. Production is based at the company's own factory in Marchtrenk, Upper Austria.

## **Would you like to work for an Austrian, family-run company in an international role?**

Then apply for a position as a

## **Leather Technician/International Sales Manager (m/f/x)**

### **Tasks:**

- Customer support & acquisition: technical consulting and commercial negotiations
- Developing customized formulations for and with our customers
- Execution of test tannings
- Responsible for revenue and margins
- Design and implementation of country-specific sales strategies (incl. market analysis)
- Establishing and managing distributor networks

### **Requirement profile:**

- Completed training as a leather technician (e.g. at the Leather Competence Centre Reutlingen (LKR), or the higher-level secondary technical college HTL Rosensteingasse)
- Minimum 3 years' experience in a tannery or in technical distribution for leather chemicals
- Solid understanding of the leather manufacturing process
- Additional business training is an advantage
- Good MS Office and English skills (German and other languages are an advantage)
- Strong customer focus, & enthusiasm for selling products requiring explanation
- Internationally mobile (approx. 50% travel activity, primarily Europe and Asia)
- Networked thinking and working

### **We offer:**

- Interesting and challenging work
- The opportunity to develop yourself according to your individual strengths and personal priorities
- True team spirit & and a positive working atmosphere

The minimum gross salary for this position is EUR 3,500 per month. We are expressly willing to pay above standard market rates depending on qualifications and experience.

We look forward to receiving your application. Please submit your application to:

[Bewerbungen@bussetti.at](mailto:Bewerbungen@bussetti.at)